



June 2026

Economics and Management: Pre-course reading in Management

Welcome to Economics and Management at St Hilda's. I hope you are looking forward to starting the course with us in October.

Below is a selection of books that appear on your General Management course reading list for Michaelmas term.

I do NOT require any pre-reading for this course. I do need to advise you, however, that your course will require an enormous amount of reading.

If you wish to prepare yourself by doing some reading BEFORE you arrive it will make your transition into your course easier.

If you undertake this reading, please take extensive notes as you will be examined on this material at the end of your first year. Much of this reading will also apply to the essays you will write in the first few weeks of the course.

You are NOT expected to purchase these books. The list is here to help you should you have access to a good library. If you purchase books, used ones are fine. With used books, however, you need to check that the suggested chapters correspond with the edition that is listed below. If you are able to attempt even some of the books it will help you in your course. There is no preferred reading on the list. The readings are all equally useful in different ways once you begin your studies.

Readings that will likely be required of you in Michaelmas term 2026 or will be helpful to complement what is on your reading list are as follows:

Aldrich, H., Ruef, M., (2006), *Organizations Evolving*, Sage, London, UK

Boyce, G. and Ville, S. P. (2002) *The development of modern business*. Basingstoke: Palgrave.
Read Chapter 1.

Chandler, A.D. (1962) *Strategy and structure: chapters in the history of the industrial enterprise*, MIT Press. Read the Introduction

Chandler, A. D. (1977) *The visible hand: the managerial revolution in American business*. Cambridge, Mass. Harvard University Press. Read Introduction and Chapter 9.

Chandler, A. D. (1990) *Scale and Scope: the Dynamics of Industrial Capitalism*, Harvard University Press.

Clegg, S.R., Pitsis, T., Mount, M., (2025) *Managing and Organizations: An Introduction to Theory and Practice*, 7th Edition,

- Day, T. (2023). *Success in Academic Writing*. Bloomsbury. [Online]
- Godfrey, J. (2022). *How to Use Your Reading in Your Essays*. Bloomsbury. [Online]
- Grey, C., (2013), *A very short, fairly interesting and reasonably cheap book about studying organizations*, 3rd Edition Sage, UK
- Hatch, M.J. (2018), *Organization Theory: Modern, Symbolic and Postmodern Perspectives*, 4th Edition, Oxford University Press
- Haveman, H.A., (2022), *The power of organizations: A new approach to organizational theory*, Princeton University Press
- Mintzberg, Henry. (2024). *Four Forms That Fit Most Organizations*. *California Mgt Rev*, 66 (2)
- Morgan, Gareth (2006) *Images of Organizations*
- Pears, R., & Shields, G. (2025). *Cite Them Right*. Bloomsbury. [Online]
- Perrow, C., (1986), *Complex Organizations: A Critical Essay*, 3rd Edition, McGraw-Hill, New York
- Pugh, D. S., Hickson, D. J., (2000) *Great Writers on Organizations*, UK
- Scott, W. R., Davis, G. F., (2014), *Organizations and Organizing: Rational, Natural and Open Systems Perspectives*, Pearson Education, UK
- Taylor, F. W. (1998) *Principles of scientific Management* (Dover Publications)
- Williamson, O.E. (1985) *The economic institutions of capitalism: firms, markets, relational contracting*. New York. The Free Press.
- Willman, P. (2014), *Understanding Management: The Social Science Foundations*, Oxford University Press, UK

I am very much looking forward to meeting you and will be in contact with you again at the beginning of Michaelmas term with a tutorial schedule. Once again, in the meantime, a very warm welcome to Oxford!

Yours sincerely,

Sarah Evans-Howe
Lecturer in Management